

Purchasing-Logistics NewPA (PA/MAT)

Von: newPA.purchasing-logistics@bosch.com
Betreff: FW: General information regarding the sale of Bosch Packaging Technology

From: Purchasing-Logistics NewPA (PA/MAT)
Sent: Thursday, August 22, 2019 3:48 PM
Subject: General information regarding the sale of Bosch Packaging Technology

To all suppliers of Bosch Packaging Technology:

As announced on June 29, 2019 Bosch has decided to find a buyer for the Bosch Packaging Technology division. On July 11, 2019, Bosch has reached an agreement with CVC Capital Partners (CVC). Based in Luxemburg, CVC is a leading internationally operating financial investor with 24 branches in Europe, Asia, and the United States. The sale is subject to the approval of various bodies, including the antitrust authorities. We expect to close the transaction on January 1st, 2020. Until then, Packaging Technology will remain part of Bosch.

The buyer intends to take over the entire Packaging Technology division – including the Food and Pharma business units and its 6,100 associates in 15 countries.

CVC wants Packaging Technology to continue to operate as an independent company in the Food and Pharma segments. The purchaser plans to take the company forward together with the existing management. We want to reassure you that the sale will have no effect on our existing business relationships. CVC supports our strategy and wants to secure our company's long-term viability. The re-branding of Packaging Technology is planned for early 2020.

In preparation of the separation, Packaging Technology is currently undergoing a number of operational changes that can impact our suppliers.

- For some sites, the Packaging Technology invoice addresses will change as of **October 1st, 2019**. We will inform affected suppliers individually and send out new POs with the new address. More information will be available in the download section on our homepage in mid-September.
- Some locations of Packaging Technology will implement new phone numbers in the fourth quarter of 2019. More information will be available in the download section on our homepage in mid-September.
- The e-mail addresses of your contact persons at Packaging Technology will change with the rebranding in early 2020. More information will follow towards the end of 2019.
- Your contact persons at Packaging Technology will remain the same as before. Only for suppliers that had no direct relation to Packaging Technology, but were managed by Bosch Corporate Purchasing, we are currently extending our business organization to take over those responsibilities. You can contact via the contact form on our homepage from mid-September onwards.
- Contracts that have been directly signed by Packaging Technology will remain valid. Contracts that have been closed by Bosch Corporate Purchasing will need to be duplicated for the Packaging Technology business. We have contacted all suppliers that are affected by the contract duplication. Our current joint projects will continue as before.
- Due to the separation from Bosch, we build up our own IT solutions for purchasing and logistics in order to become independent. This comes with an adaptation of our processes and will affect the majority of our suppliers. Further information regarding the IT changes can be found below.

Operational IT changes affecting our suppliers

New Supplier Portal

Packaging Technology will introduce a new **Supplier Portal**, called JAGGAER Direct. Our clear expectation is that **all suppliers** register on the new platform.

The new platform offers a range of advantages to our suppliers and us:

- Suppliers can show their full range of services and product offerings to Packaging Technology in JAGGAER.

- The platform offers superior data consistency, as each supplier directly maintains its own company master data.
- The platform offers transparency for supply contracts, as uploaded contracts can be made visible to the respective supplier.
- JAGGAER offers a free of charge web-EDI interface to Packaging Technology ERP systems.
- Supplier evaluations by Packaging Technology will be made visible to the supplier in the tool.
- Moreover, in the future Packaging Technology will implement an eRFQ process via JAGGAER Direct.
- Registration on JAGGAER Direct is free of charge to the supplier.

The registration on JAGGAER Direct opens on September 16th, 2019. We expect **all suppliers to register promptly, latest December 31st 2019.**

Attention: Early registration deadlines apply for suppliers with punch-out catalogues. These suppliers need to be registered before October 1st, 2019.

Suppliers with EDI connections

- Suppliers that currently have an EDI connection via SupplyOn will need to migrate to the web-EDI connection via JAGGAER, as **we will discontinue SupplyOn end of 2019.** The migration of each supplier will be scheduled for Q4 2019. More information will be available in the download section on our homepage in mid-September.
- Suppliers that currently have a classic EDI connection via Bosch EDI server (Axway solution) will be migrated to the Axway cloud connection. The separation of our Packaging Technology IT systems from Bosch IT systems requires certain adaptations, for which we need your support for testing. Affected suppliers have already been contacted regarding timeline and actions needed for the transition.
- Packaging Technology will continuously roll-out further EDI connections. If you currently receive orders via e-mail and prefer an EDI connection, please get in contact with us.

Other operational changes

Some suppliers of non-production material and services were managed centrally by Bosch Corporate Purchasing. In the future, these will be managed by the purchasing organization of Packaging Technology. This will require the following changes:

- Use of a new ordering tool via JAGGAER's eProcurement module, and the establishment of web-EDI or classic EDI interface. More information will be available in the download section on our homepage in mid-September.
- New responsible buyers from Packaging Technology as contact person. Contact information will be made available on our homepage from mid-September onwards.

These changes are limited to suppliers that supply the German Packaging Technology locations in Waiblingen, Crailsheim and Viersen.

Robert Bosch Packaging Technology GmbH

www.boschpackaging.com

Headquarters Bosch Packaging Technology

Robert Bosch Packaging Technology GmbH
Stuttgarter Straße 130
71332 Waiblingen
Germany

Board of Management

Dr. Stefan König, Clemens Berger, Uwe Harbauer,
Torsten Kurz,

Registrations

Registered Office: Waiblingen
Registration Court: Amtsgericht Stuttgart,
HRB 723501

Value-added tax identification number

DE306583894

Your contact at Bosch

Mailbox.PAMAT@bosch.com

Telefon: +49 711 811-57259